

# KANAGAWA

# Leading Biotech Companies

In Kanagawa, there are many excellent companies that take advantage of abundant and diverse biotechnology resources in the region.



## Accelerating the innovation along with Kanagawa biotech companies

Kanagawa Prefecture is located in the Greater Tokyo Metropolitan area and is home of 33% of Japan's population and 37% of the national economy. It is an attractive area of continuous development, supported by industries with advanced technical capabilities and a wealth of industrial human resources.

Many technologically advanced bio enterprises and healthcare-related businesses are clustered in Kanagawa Prefecture. The Kanagawa Prefectural Government, Kanagawa Industrial Promotion center (KIP), and the Japan External Trade Organization's Yokohama Trade and Industrial Information center (JETRO Yokohama) are publicizing biotech and healthcare-related companies that are particularly interested in establishing business bases overseas or conducting international business, who have been recommended by municipalities and economic organizations in the prefecture.

This brochure is published in the hope of making these companies' excellent products known extensively and thereby helping them to create new business opportunities and eventually contribute to the further vitalization of Kanagawa's industry and economy.

## 3D cell culture plate for innovative research



|                |                            |
|----------------|----------------------------|
| Company Name   | SCIVAX Life Sciences, Inc. |
| Location       | Kawasaki, Kanagawa, Japan  |
| Founded in     | June, 2013                 |
| Capital        | USD 838,000                |
| Representative | Nobutaka Tani              |

|          |                             |
|----------|-----------------------------|
| Division | Administration              |
| Name     | Atsushi Mizuno              |
| e-mail   | atsushi_mizuno@scivaxls.com |
| Tel      | +81-44-580-3008             |

Our main business is sales and manufacture of original plates, NCP (NanoCulture Plates), for 3D cell culture. NCP is the product that enables cells to be cultured in an environment that better reflects the in-vivo environment than conventional 2D culture. Pharmaceuticals and researchers have valued NCP's biological reproducibility. We also offer contract research services for 3D culture, such as anti-cancer drug screening and hepatocyte toxicity testing.

To provide these products and services, we have just established a research laboratory in Woburn, MA, in Jun 2014. We are strongly promoting our business in the US.

We have a sister company, JSR-N.V., in Belgium. JSR-N.V. is a distributor of NCP in EU.

JSR-N.V. information

Address: Technologielaan 8, B-3001, Leuven, Belgium

Phone: +32-(0)16-832-832; Fax: +32-(0)16-832-839

### Desired business for expansion

- Joint research and development
- Product sales
- contract research services

### Patent

JP4159103

US7727759

JP2008-501636

PCT/JP2012/072657

### Introduction of promoted technologies

NanoCulture Plate (NCP) is a novel technology for 3D cell culture with combined advantages of scaffold-based technologies and ease of use. A bio-mimetic scaffold pattern that mimics structures observed in normal extracellular matrix supports the development of spheroids in a consistent and reproducible manner. This nano-scale structure micro-fabricated on the bottom film inhibits the adhesion of the cells to the plate, and enhances their migration. Cells seeded on a NCP migrate on the plate and continue adhering with nearby cells, which enables quick formation of large spheroids.

### [Strength and characteristics of our technologies]

- Natural and active spheroid
  - ✓ Good cell growth, high proliferation
  - ✓ Good cell viability
- Scaffold type 3D cell culture with easy handling
  - ✓ Ready-to-use
- Easy to observe
  - ✓ Transparent flat bottom structure
  - ✓ Spheroids adhere to well-bottom film
    - ▶ Spheroids can be observed with fixed focal point
    - ▶ Compatible with time-lapse imaging

### [Collaborative investigation]

- Search target gene by using the 3D culture system
- Target validation by using the 3D culture system
- Screening of lead compound by using the 3D culture system
- Lead optimization by using the 3D culture system



Company Name Medical ProteoScope Co., Ltd.  
Location Yokohama, Kanagawa, Japan  
Founded in November, 2002  
Capital USD 500,000  
Representative Yoshihiro Ohtaki

Division Biomolecule Analysis Group  
Name Takao Kawakami  
e-mail kawakami@medicalproteoscope.com  
Tel +81-45-374-3361

Medical ProteoScope is a company of proteomics excellence that aims to explore the quality of life. Proteomics has been essential in various fields of biological researches. By integrating our state-of-the-art proteomics technology, we are developing protein biomarkers closely related to drug response, progression of disease, and metastatic risk in cancer patients. Our contract researches with pharmaceutical companies have produced promising protein candidates. These biomarkers will lead to improvement of treatment outcomes as well as early detection of diseases. Analytical support for various basic researches is our major activity. We welcome any requests in relation to proteomic analysis.

#### Desired business for expansion

- Joint research and development  
(Consignment study including biomarker discovery)
- Testing service  
(Proteomic consignment study)

#### Patent/Monograph

Title: METHOD FOR PREDICTION OF POSTOPERATIVE PROGNOSIS, AND DIAGNOSIS KIT  
Application Number: PCT/JP2008/069289  
Filing Date: 10/17/2008  
WIPO Patent Application: WO/2009/051277  
Publication Date: 04/23/2009



Company Name BayBioImaging.Co.Ltd.  
Location Yokohama, Kanagawa, Japan  
Founded in April, 2006  
Capital USD 333,000  
Representative Tetsu Arisawa

Division President  
Name Tetsu Arisawa  
e-mail t-arisawa@baybioimaging.com  
Tel +81-45-789-2100

BayBioImaging has established since April, 2006, oriented from Radiology, Medical department of Yokohama City University.

Our main business is contract research services using molecular imaging. Our policy is the "Imaging" potentiality promotes efficiency of clients' research and development of medicine.

#### Desired business for expansion

- Joint research and development  
(We provide research and development using PET imaging)
- Testing service  
(We provide contract services; labeling with RI or fluorescent, small animal imaging study, and clinical study support related on Radiology)

#### Introduction of promoted technologies

We provide pre-clinical and clinical study support services;

- 1) Labeling synthesis with RI or fluorescence
- 2) Small animal imaging study (PET, in vivo fluorescent imaging, autoradiography) and biodistribution study
- 3) Support for clinical study using radiopharmaceuticals.  
BBI assist for any stage of your development of novel medicine by our imaging technique and knowhow



Company Name    GenoMembrane Co.,Ltd.  
 Location        Yokohama, Kanagawa, Japan  
 Founded in      April, 2002  
 Capital          USD 387,500  
 Representative   Kazutaka Muraguchi

Division         Business Development Dept.  
 Name            Nozomi Mizuno  
 e-mail          n.mizuno@genomembrane.com  
 Tel                +81-45-508-2326

Genomembrane Co., Ltd. was established as a bio-tech venture company in April, 2002, by a group of scientists. GenoMembrane's aims are to provide transporter-related products and services that will be useful in the development and design of novel drugs for clinical application. With the progress of research on the function of transporters as drug carriers, it has become increasingly important to take account of their effects at an early stage during drug development in order to minimize the costs associated with unsuccessful drugs.

#### Desired business for expansion

- Set-up of sales bases  
(We hope to increase sales in Europe)
- Distributorship Agreement, Agency Agreement  
(We would like to find a distributor in Europe)

#### Patent

US Patent No.:8,278,032 B2  
 Title: TRANSPORTER PROTEIN IN MAMMAL AND UTILIZATION OF THE SAME  
 Date of Patent: Oct.2,2012  
 Assignee: Genomembrane,Inc., Kanagawa(JP)  
 WIPO Patent Application: WO/2009/051277  
 Publication Date: 04/23/2009

#### Introduction of promoted technologies

A recent trend in drug development is to create new drugs that target a specific molecule identified by means of a genomic approach. Nevertheless, many drugs fail to reach clinical application, and costs associated with such unsuccessful drugs are high. One of the major reasons for drop-out is inappropriate ADME (absorption, distribution, metabolism, and excretion) properties of candidates, resulting in low bioavailability or toxicity. It is, therefore, important to predict such problems at an early stage in the development process. GenoMembrane provides transporter vesicles as research reagents for this purpose.



Company Name    GlycoTechnica Ltd.  
 Location        Yokohama, Kanagawa, Japan  
 Founded in      June, 2011  
 Capital          USD 40,000  
 Representative   Harumi Takabatake

Division         Corporate Strategic Planning  
 Name            S. Takabatake or S. Hiruta  
 e-mail          basrst@glycotechnica.com  
 Tel                +81-45-530-4045

GlycoTechnica Ltd. is dedicated to innovating, developing and supplying forward thinking solutions in the field glycomics. GlycoTechnica provides an innovative glycan profiling analysis system, GlycoStation™ and services using lectin microarrays and washing-free evanescent-field fluorescence excitation scanners. The technology is a very useful tool for promoting life science research such as search for advanced biomarkers, quality control for protein pharmaceuticals, characterization for stem and differentiate cells. The company is also supplying Culture Media Mesenchymal Stem Cells as a specialist and now the company announce New Type of competitive Culture Media for iPS during this year's Bio Japan at Yokohama.

#### Introduction of promoted technologies

The cutting-edge culture media for iPS cells. This medium is fully bFGF/TGFβ-independent and contains only two kinds of proteins. It has already been validated with using 6 different iPS cell lines, and is easier to transfer to GMP facility comparing with existing other types of culture media.

Glycan profiling analysis system using Lectin Microarrays. A very unique system which is able to analyze very weak biomolecular interactions with super high sensitivity and in a short time. Very powerful in the following applications, (1) new glyco-biomarker discovery and screening, (2) characterization of stem & differentiated cells, (3) infectious ability of various viruses, (4) biosimilar drugs and (5) intestinal bacteria and probiotics.

#### Desired business for expansion

- Export  
(We have already supplied to few customer in Europe, USA and other market, we are looking forward to aim more to Scandinavian Markets as well as UK.)
- Distributorship Agreement, Agency Agreement  
(Glyco Profiling Service Sales Agency in UK and other European Market are looked for.)
- Manufacturing service  
(We have an intention to sales base to produce our latest Culture Media in Europe.)
- Any collaborative proposals are flexibly considered.

#### Patent

A patent for evanescent-field fluorescence excitation scanners is held by Glycotechnica and also granted license for profiling by applying Lectin Micro Array which patent has been filed by AIST, establish higher wall to protect our overall system. The Culture Media for iPS also achieved under license agreement with Kyoto Univ.

# KANAGAWA

## Leading Biotech Companies

*Introduction of Government-Sponsored Bio Related Business Programs*

### **Yokohama Kanagawa Bio Business Network**

There are a number of universities and research centers in Kanagawa particularly in and around Yokohama, including sophisticated biotechnology seeds, biotech startups, and other enterprises involved in commercialization and industry support.

Our objective is to promote innovative R&D, create products in succession, activate the local economy, and help people to improve the quality of life by reinforcing the network of those who are the driving force of bio business.

<https://www.yk-bio.net/en/index.html>

*Introduction of Important Prefectural Institutions*



To promote bio-related scholarly pursuits and industrial development, the Kihara Memorial Yokohama Foundation is engaged in diverse activities, including providing academic supports to R&D projects, dissemination of knowledge, and industry-academia-government undertakings. It also supports various businesses through activities such as administration of the Yokohama Kanagawa Bio Business Network and management and administration of facilities and installations that serve as R&D bases.

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URL: [http://kihara.or.jp/english/index\\_e.html](http://kihara.or.jp/english/index_e.html)